Reasonable accommodations will be made for access to programs for people with disabilities. Please call 221-6680 for assistance.
NONPROFIT RESOURCE GUIDE

To access this guide online: http://library.fcgov.com/adult/business/

General Information

Databases


- **Small Business Resource Center** [http://www.poudrelibraries.org/research/databases-business.html](http://www.poudrelibraries.org/research/databases-business.html) Covers major areas of starting and operating a business. Useful for nonprofits who are writing business plans or developing a marketing strategy. Includes business books from John Wiley and over 200 business and trade journals. Articles on marketing, advertising, branding and other topics useful to nonprofit management. For instruction on use, contact: amacdonald@poudrelibraries.org

- **Reference USA (InfoUSA)** [http://www.poudrelibraries.org/research/databases-business.html](http://www.poudrelibraries.org/research/databases-business.html) Useful for market research, prospect lists and mailing lists. The database includes over 135 million households, and can be searched by location, zip code, income and more. Includes lifestyle data, such as charitable donations and interests in the arts and culture. Download lists to an Excel file. For instruction on use, contact: amacdonald@poudrelibraries.org

- **National Center for Charitable Statistics (NCCS)** [http://nccs.urban.org](http://nccs.urban.org) The National Center for Charitable Statistics is the national clearinghouse of data on the nonprofit sector in the United States. NCCS is a program of the Center on Nonprofits and Philanthropy (CNP) at the Urban Institute. For quick answers about the nonprofit sector and information about how many organizations there are in the U.S. or your state, visit NCCS Statistics and Profiles pages. If you are a researcher interested in using or obtaining organization-level data on nonprofit organizations or on charitable giving patterns, access the NCCS DataWeb.

Websites

- **Alliance for Nonprofit Management** [http://allianceonline.org](http://allianceonline.org) A professional association that works to improve the management and governance of nonprofits. The Alliance holds an annual conference, facilitates online networking, and provides discounts on books and other publications.

- **Association of Professional Researchers for Advancement (APRA)** [http://www.aprahome.org](http://www.aprahome.org) APRA is an international organization for fundraisers who specialize in research and information management. Includes career tools, prospect research links, standards and guides for conducting advancement research.

- **Association of Fundraising Professionals** [http://www.afpnet.org](http://www.afpnet.org) Provides resources on ethics, public policy, education, career development, research and statistics related to fundraising and philanthropy. Access to AFP publications online, including guides for fundraising, toolkits, and articles from *Advancing Philanthropy*. 
  Covers ethical standards, news and reports on charities and other soliciting organizations. The site provides the mission/purpose of each organization, some financial information and whether they meet BBB standards.

• **BoardSource Building Effective Nonprofit Boards** [http://www.boardsource.org](http://www.boardsource.org)
  Offers resources for building stronger nonprofit boards, including workshops and publications.

• **Center for Nonprofit Excellence** [http://www.cfnpe.org/](http://www.cfnpe.org/)
  CNE offers affordable and customized management assistance to help nonprofit organizations achieve mission-critical goals and objectives. **Make this site one of your favorites on Google**.

• **Center on Nonprofits and Philanthropy (CNP)**
  [http://www.urban.org/center/cnp/index.cfm](http://www.urban.org/center/cnp/index.cfm)
The CNP conducts and disseminates research on the role and impact of nonprofit organizations and philanthropy, and strives to improve performance through rigorous research, clear analysis and informed policy. The Center is part of the Urban Institute. **Make this site one of your favorites on Google**

• **Charity Channel** [http://charitychannel.com/](http://charitychannel.com/)
  A good place to exchange information, get onto discussion lists, receive newsletters, reviews of books.

• **Colorado Nonprofit Association** [http://www.coloradononprofits.org/](http://www.coloradononprofits.org/)
  455 Sherman St. Suite 207 Denver, CO 80203 (303) 832-5710 This site gives a step-by-step guide to starting a nonprofit. Also provides addresses and websites for Colorado nonprofit information.

• **Colorado Nonprofit Development Center (CNDC)** [http://www.cndc.org](http://www.cndc.org)
  4130 Tejon Street, Suite A, Denver 80211 (720) 855-0501 Assists emerging charitable groups by providing them with management services and guidance in developing best practices.

• **Colorado Secretary of State** [www.sos.state.co.us](http://www.sos.state.co.us)
  Contact the Secretary of State’s office to determine the process for incorporation as a nonprofit organization, as well as for general reporting procedures.

• **Community Resource Center (CRC)** [www.crcamerica.org](http://www.crcamerica.org)
  655 Broadway, Suite 300, Denver 80203 (303) 623-1540 The Community Resource Center offers programs to help explore the issues involved in starting a nonprofit. One-on-one consulting and technical assistance is available on a fee basis to guide you through the process. CRC offers other courses of interest to nonprofits and publishes the Colorado Grants Guide.

• **Guidestar** [http://www.guidestar.org/npo/](http://www.guidestar.org/npo/)
  A national database of U.S. charitable organizations that gathers and distributes data on more than 850,000 IRS-recognized nonprofits. You can search the nonprofit organization database at no cost by doing a Quick Search. You can also register your nonprofit and have access to various reports and features. Fee-based services include full-featured searches of the GuideStar database, and access to the Grant Explorer, a database of funders that contains information on more than 34,000 of the nation’s largest private foundations.

• **Idealist** [http://www.idealista.org](http://www.idealista.org)
  This is an international directory of thousands of nonprofit resources on the Internet; allows you to find people, organizations, groups, jobs, volunteer opportunities, events, and more. Sign up to receive daily alerts matching your interests; create a personal profile to network with other groups; includes podcasts, an RSS feed; list your organization and post opportunities, program information, events, and more.
• **Nonprofit Almanac** [http://www.urban.org/books/nonprofit_almanac/](http://www.urban.org/books/nonprofit_almanac/) The Nonprofit Almanac presents data on nonprofits’ place in the national economy and trends in wages, employment, private giving, volunteering, and finances. The tables and graphics will give scholars, practitioners, and policymakers the data they need at a glance, while the textual analysis will help them plan for the future.

• **Nonprofit Charitable Organizations** [http://www.nonprofitcharitableorganizations.com/](http://www.nonprofitcharitableorganizations.com/) Includes a wide-range of links, from starting a nonprofit to technical assistance.

• **Nonprofit Resource Center** [http://www.not-for-profit.org/](http://www.not-for-profit.org/) Lists links to websites of interest to nonprofits. You can find virtually everything you need to know about how to form, manage and maintain your nonprofit organization. Includes lists of books and other sources.

• **Nonprofit Times** [http://www.nptimes.com](http://www.nptimes.com) A bi-weekly publication focusing on the business information needs of the executive director and manager of a nonprofit. Includes two annual issues: *America’s 100 Largest Nonprofits* and an annual executive salary survey.

• **Philanthropy News Digest** [http://fdncenter.org/pnd/](http://fdncenter.org/pnd/) Weekly news service from the Foundation Center providing a compendium of current philanthropy and nonprofit-related articles and features appearing in print and electronic media.


• **Society for Nonprofit Organizations** [www.snpo.org](http://www.snpo.org) A membership organization for nonprofit directors and board members. Offers educational opportunities, enrichment series, measurement/outcomes-based evaluation courses, GrantStation access, fundraising guides, magazines and reports, how to start a nonprofit, and much more. Membership fees.

**Books**

• **Colorado Nonprofit Management: Understanding the Legal Issues** Denver: Bradford Publishing Company 2004 [346.788064 Long, M. 2004 Main BusRef; Also copies in Main and Harmony Nonfiction.]

• **A Desktop Guide for Nonprofit Directors, Officers, and Advisors: Avoiding Trouble while Doing Good.** Jack B. Siegel. [658.422 Siegel, J., 2006 Main Nonfiction.]

• **How to Form a Nonprofit Corporation** NOLO Guide 8th Ed, 2007[346.7364 How 2007 Main BusRef; Also copies in Main and Harmony Nonfiction]


• **Starting and Building a Nonprofit: A Practical Guide.** Peri H. Pakroo [658.048 Pakroo, P., 2007 Main, Harmony and Council Tree Nonfiction]

**Directories**

- **Colorado Grants Guide 2006-2007** Community Resource Center [www.crcamerican.org](http://www.crcamerican.org)
  Directory includes technical advice, lists of foundations and trusts, national foundations and corporations that have given in Colorado, websites for grantseekers [Ready Ref Main]

- **Book of Lists. Northern Colorado Business Report** Annual compilation of largest Fort Collins businesses, including the top 25 501(c)3s. Includes budget, employees, grants received, principal activities, emails and websites, directors and year founded. [658.1145 Northern Main BusRef and Harmony Ref]

- **Encyclopedia of Associations: Regional, State, and Local Organizations.** 2008 Gale Research. [061.3 Encyclopedia 2008 Main and Harmony Ref]

**Magazines and Newsletters**

- **Bruce K. Hopkins Nonprofit Counsel** (Jossey-Bass/Wiley) Available online through Business Source Premier [http://www.poudrelibraries.org/research/databases-business.html](http://www.poudrelibraries.org/research/databases-business.html). An electronic journal on taxation, law and legislation for nonprofits, includes issues such as tax-exemption, fundraising regulations, lobbying restrictions, emerging opportunities, and more. For online access to this journal, contact: amacdonald@poudrelibraries.org

- **Nonprofit Management & Leadership** (Jossey-Bass/Wiley) Available online through Business Source Premier [http://www.poudrelibraries.org/research/databases-business.html](http://www.poudrelibraries.org/research/databases-business.html). An academic journal covering all aspects of nonprofit leadership in social sciences, arts, education, foundations, community development, advocacy, religion and faith-based nonprofits, professionalism and more. For online access to this journal, contact: amacdonald@poudrelibraries.org

- **Nonprofit World** (Society for Nonprofits Organizations (SNPO)) Available online through Business Source Premier [http://www.poudrelibraries.org/research/databases-business.html](http://www.poudrelibraries.org/research/databases-business.html). A bimonthly publication of SNPO, includes budgeting, financial issues, board development, marketing. Many articles are available free online. All articles are available via Business Source Premier. For online access to this journal, contact: amacdonald@poudrelibraries.org


- **Foundation & Corporate Grants Alert** (LRP Publications/Aspen Publishers, Inc.) Available online through Business Source Premier [http://www.poudrelibraries.org/research/databases-business.html](http://www.poudrelibraries.org/research/databases-business.html). A comprehensive guide to grant opportunities and funding sources in education, social services, the arts, healthcare, science, and beyond, features complete background details to begin the application process. Also shows how to use current trends in workplace giving when soliciting contributions, profiles corporate/nonprofit partnerships and innovative approaches to forming giving relationships. For online access to this journal, contact: amacdonald@poudrelibraries.org

The following sectors are included: goods and services marketing, fundraising, advertising and promotion, branding and positioning, campaigns and lobbying, ethics and fundraising, IT and database management, sponsorships, public relations, events management. For online access to this journal, contact: amacdonald@poudrelibraries.org

- **Journal of Nonprofit & Public Sector Marketing** (Haworth Press) Available online through Business Source Premier [http://www.poudrelibraries.org/research/databases-business.html](http://www.poudrelibraries.org/research/databases-business.html). Purpose of the journal is to promote the study of the adaptation of traditional marketing principles for use by nonprofit organizations. For online access to this journal, contact: amacdonald@poudrelibraries.org


- **New Directions for Philanthropic Fundraising** (Jossey-Bass/Wiley) Available online through Business Source Premier [http://www.poudrelibraries.org/research/databases-business.html](http://www.poudrelibraries.org/research/databases-business.html). Monograph-length journal designed to help experienced fundraisers understand the principles of fundraising theory and management. For online access to this journal, contact: amacdonald@poudrelibraries.org.

**Marketing and Statistics**

**Databases**


- **Small Business Resource Center** [http://www.poudrelibraries.org/research/databases-business.html](http://www.poudrelibraries.org/research/databases-business.html) Covers major areas of starting and operating a business. Useful for nonprofits who are writing business plans or developing a marketing strategy. Includes business books from John Wiley and over 200 business and trade journals. Articles on marketing, advertising, branding and other topics useful to nonprofit management. For instruction on using this database, contact: amacdonald@poudrelibraries.org.

- **Reference USA (InfoUSA)** [http://www.poudrelibraries.org/research/databases-business.html](http://www.poudrelibraries.org/research/databases-business.html) Useful for market research, prospect lists and mailing lists. The database includes over 135 million households. Data is gathered from a number of sources and verified by telephone. The database can be searched by location, zip code, income and more. Includes lifestyle data, such as charitable giving, interest in the arts and cultures, etc.; download lists to an Excel file. For instruction on using this database, contact: amacdonald@poudrelibraries.org.

- **National Center for Charitable Statistics (NCCS)** [http://nccs.urban.org](http://nccs.urban.org) The National Center for Charitable Statistics is the national clearinghouse of data on the nonprofit sector in the United States. NCCS is a program of the Center on Nonprofits and Philanthropy (CNP) at the Urban Institute. For quick answers about the nonprofit sector and information about how many organizations there are in the U.S. or your state, visit NCCS Statistics and Profiles.
If you are a researcher interested in using or obtaining organization-level data on nonprofit organizations or on charitable giving patterns, access the NCCS DataWeb.

**Directories**

- **Community Sourcebook of ZIP Code Demographics** (ESRI Publications) Contains demographic information for every U.S. Zip Code based on key population and income data. Updated variables for population, households, families, income, race, age and consumer spending for a wide variety of products and services. Includes annual updates and to 2011 forecasts. Includes total businesses and total employment information for the dominant industry in each ZIP Code, and state maps that delineate three-digit ZIP Code boundaries. [304.60973 Community 2007 Main BusRef and Harmony Ref.]

**Websites**

- **American Time Use Survey** [http://www.bls.gov/tus/home.htm](http://www.bls.gov/tus/home.htm) The American Time Use Survey (ATUS) measures the amount of time people spend doing various activities, such as paid work, childcare, volunteering, commuting, and socializing. Estimates show the kinds of activities people do and the time spent doing them by sex, age, educational attainment, labor force status, and other characteristics, as well as by weekday and weekend day.

- **BizInfo Library** [www.bizinfolibrary.org](http://www.bizinfolibrary.org) Expert articles on all aspects of marketing, market strategies, advertising, etc. Focuses on the success of the small business, but the articles and advice cross over to nonprofits.

- **BizToolKit** [http://www.biztoolkit.org](http://www.biztoolkit.org) A free gateway (link to “Free Access”) to business and nonprofit tools, databases and research resources. Includes a link to business plans. Sponsored by James J. Hill Library. Once you’re in the site, drop down to “Market Research” then link to “Market Research and Industry Reports Special Issues,” link to nonprofits in the search box.

- **Consumer Expenditure Survey** [http://www.bls.gov/cex/](http://www.bls.gov/cex/) Learn more about how much the average American spends on various types of products or services with the Consumer Expenditure Survey, by age, geographic region, income, race, occupation, and more.

- **Hispanic Market Information** [http://www.hispansource.org/](http://www.hispansource.org/) HispanSource is your one-stop source for information related to the U.S. Hispanic/Latino community. Use HispanSource to develop sound business plans, marketing plans, and sales strategies. Get the latest research, learn the latest trends, and get the information you need to "capture" this exciting and growing market. Site requires free registration.

- **Quirk’s Marketing Research Review Archives** [http://www.quirks.com/articles/index.aspx](http://www.quirks.com/articles/index.aspx) Quirk’s Marketing Research Review has been publishing articles featuring excellent market research on varying topics since 1986. Access this full-text research online at no charge. Most current articles, however, are not available online without a subscription. For industry, use “nonprofit.”


**Books**


Online Directories

- **Gateway to Grant Research** [http://www.bbonline.net/grants.htm](http://www.bbonline.net/grants.htm) This is a perfect gateway to all available granting opportunities. **Make this a favorite.**

- **Council on Foundations** [http://www.cof.org](http://www.cof.org) This is a membership-based organization of grant making foundations and giving programs. COF provides leadership expertise, legal services and networking opportunities to members and the general public.

- **Foundation Center** [http://foundationcenter.org](http://foundationcenter.org) An easy-to-use gateway to a wide variety of resources, the website provides grant-seekers, grant-makers, researchers, policymakers, and the general public with access to information about grants, foundations, corporate giving, proposal writing, training, news, links to numerous related sites, an online librarian and the location of the Foundation Center’s Cooperating Collections.

- **Foundation Finder** [http://lnp.fdncenter.org/finder.html](http://lnp.fdncenter.org/finder.html) Foundation Finder offers basic information on grant-makers in the U.S. including private foundations, community foundations, grant-making public charities, and corporate giving programs. This is an online tool provided to the public free of charge by the Foundation Center. It provides basic facts on private foundations, community foundations, grant-making public charities, and corporate giving programs in the U.S. You can search by grant-maker name—including former, partial, and common names, by geography to identify grant-makers in a given city, state, or zip code, by EIN number.

- **Fundsnet Grantwriting Resources** [http://www.fundsnetservices.com/](http://www.fundsnetservices.com/) Compilation of links to sites about fundraising, grants and proposal writing, forming nonprofits and more.

- **Grants.gov** [http://www.grants.gov](http://www.grants.gov) Grants.gov is the clearinghouse for information about government grants. If you are applying for any federal government grant, you must register and file through Grants.gov.

- **Grants and Related Resources** [http://www.lib.msu.edu/harris23/grants/index.htm](http://www.lib.msu.edu/harris23/grants/index.htm) A Michigan State University Libraries site which features RFPs, links to periodicals and fundraising tools. Includes online resources especially for academic and education fundraisers.

- **Grantsmart.org** [http://www.grantsmart.org](http://www.grantsmart.org) This site contains more than 100,000 private foundations and charitable trusts. It can be searched by organization name, location, and filing data. Grantsmart is a great place to find IRS 990 tax filings for nonprofits. NOZA has taken over Grantsmart database: [www.nozasearch.com](http://www.nozasearch.com)

- **Nonprofit Guides** [http://npguides.org](http://npguides.org) Grant writing tools for nonprofit organizations, including sample proposals and budget proposals.

- **NOZA** [www.noza.com](http://www.noza.com) All of NOZA’s information comes from publicly available Web sources, including annual reports, donor lists, and IRS 990s. The database allows nonprofits to access a donor’s name, donation type, year, gift amount and information about the recipient organization. NOZA now owns and is updating Grantsmart.org.

- **Proposal Writing Short Course** [http://foundationcenter.org/getstarted/tutorials/shortcourse/index.html](http://foundationcenter.org/getstarted/tutorials/shortcourse/index.html) This short course, excerpted from *The Foundation Center’s Guide to Proposal Writing*, focuses on
proposal writing. It also stresses the need for proposal writing to be part of a larger process of research on, outreach to, and cultivation of potential foundation and corporate donors.

- **Writing a Successful Grant Proposal** [http://www.mcf.org/mcf/grant/writing.htm](http://www.mcf.org/mcf/grant/writing.htm) This site provides a basic outline to guide users through the proposal writing process. The outline success topics to be covered in a grant proposal and includes a section on frequently-asked questions.

**Government Grants**

- **Catalog of Federal Domestic Assistance** [www.cfda.gov](http://www.cfda.gov) The online Catalog of Federal Domestic Assistance gives you access to a database of all Federal programs available to State and local governments (including the District of Columbia); federally -recognized Indian tribal governments; Territories (and possessions) of the United States; domestic public, quasi-public, and private profit and nonprofit organizations and institutions; specialized groups; and individuals. After you find the program you want, contact the office that administers the program and find out how to apply. This is the mother lode of Federal assistance.

- **Colorado Council on the Arts** [http://www.coloarts.state.co.us/](http://www.coloarts.state.co.us/) This is the premier site for grants and programs in the arts across Colorado.

- **Fort Fund** [http://fcgov.com/fortfund](http://fcgov.com/fortfund) The objective of Fort Fund is to provide grants to local organizations for events that foster, encourage, and promote cultural activities, tourism, and other events. Events may be artistic, ethnic, historic, educational or recreational in nature and reflect the values and traditions of Fort Collins.

- **GPO Access** [http://www.access.gpo.gov/](http://www.access.gpo.gov/) Includes the full text of the Federal Register, Congressional Record, Congressional Bills and other federal government information online. You can download electronic information from numerous federal agencies

- **Grants.gov** [http://grants.gov](http://grants.gov) A government website that allows grant seekers to find and apply for, and manage federal grants in one place. The U.S. Department of Health and Human Services is the managing partner. If you are applying for ANY federal government grant, you MUST register with Grants.gov. Register early in the grants process.

- **GrantsNet** [http://www.hhs.gov/grantsnet/](http://www.hhs.gov/grantsnet/) Access to the Department of Health and Human Services hundreds of funding opportunities plus links to other governmental grants.

- **National Endowment for the Arts** [http://arts.endow.gov/](http://arts.endow.gov/) The site for all granting programs in the arts. Includes grants programs, applications guidelines, news, legislation and NEA’s partnerships with other agencies.

- **National Endowment for the Humanities** [http://www.neh.gov/](http://www.neh.gov/) This agency funds learning and research projects in history, literature, philosophy and other areas of the humanities

- **Small Business Administration** [http://www.sba.gov/services/financialassistance/grants/index.html](http://www.sba.gov/services/financialassistance/grants/index.html) SBA does not provide grants to business start-ups or to nonprofits. This site links to support programs, intermediary lending institutions and state and local governments.

- **SRA International** [http://www.srainternational.org/sra03/grantsweb/index.cfm](http://www.srainternational.org/sra03/grantsweb/index.cfm) A site for government grants and contracts organized by agency, regulations, private funding, and general resources.
Evaluation and Assessment

Websites


- Nonprofit Managers Library: The Basic Guide to Program Evaluation  [http://www.managementhelp.org/evaluatn/fnl_eval.htm](http://www.managementhelp.org/evaluatn/fnl_eval.htm)  This document provides guidance toward planning and implementing an evaluation process for for-profit or nonprofit programs -- there are many kinds of evaluations that can be applied to programs, for example, goals-based, process-based, outcomes-based, etc.

- Basic Guide to Outcomes-Based Evaluation for Nonprofit Organizations with Very Limited Resources  [http://www.managementhelp.org/evaluatn/outcomes.htm](http://www.managementhelp.org/evaluatn/outcomes.htm)  This document provides guidance toward basic planning and implementation of an outcomes-based evaluation process (also called outcomes evaluation) in nonprofit organizations. This document provides free, basic guidance -- particularly to small nonprofits with very limited resources.

- Outcome Indicators Project  [http://www.urban.org/center/cnp/projects/outcomeindicators.cfm?renderforprint=1](http://www.urban.org/center/cnp/projects/outcomeindicators.cfm?renderforprint=1)  This is a joint project of the Urban Institute and the Center for What Works. The Outcome Indicators Project provides a framework for tracking nonprofit performance. It suggests candidate outcomes and outcome indicators to assist nonprofit organizations that seek to develop new outcome monitoring processes or improve their existing systems.

Books (including Online Books)

- Analyzing Outcome Information  (Harry P. Hatry, Jake Cowan and Michael Hendricks—Urban Institute’s Series on Outcome Management for Nonprofit Organizations)  [http://www.urban.org/UploadedPDF/310973_OutcomeInformation.pdf](http://www.urban.org/UploadedPDF/310973_OutcomeInformation.pdf)

- Benchmarking for Nonprofits: How to Measure, Manage, and Improve Performance  (Jason Saul.) on order

- Developing Community-wide Outcome Indicators for Specific Services  (Harry P. Hatry, Jake Cowan, Ken Weiner and Linda M. Lampkin—Urban Institute’s Series on Outcome Management for Nonprofit Organizations)  [http://www.urban.org/UploadedPDF/310813_OutcomeIndicators.pdf](http://www.urban.org/UploadedPDF/310813_OutcomeIndicators.pdf)

- Finding Out What Happened to Former Clients  (Ritu Nayyar-Stone and Harry P. Hatry—Urban Institute’s Series on Outcome Management for Nonprofit Organizations)  [http://www.urban.org/UploadedPDF/310815_former_clients.pdf](http://www.urban.org/UploadedPDF/310815_former_clients.pdf)


- Key Steps in Outcome Management  (Harry P. Hatry and Linda M. Lampkin—Urban Institute’s Series on Outcome Management for Nonprofit Organizations)  [http://www.urban.org/UploadedPDF/310776_KeySteps.pdf](http://www.urban.org/UploadedPDF/310776_KeySteps.pdf)
• **Measuring Program Outcomes: A Practical Approach** (United Way)

• **Performance Measurement: Getting Results, 2nd Edition, 2006** (Harry Hatry) (On Order)

• **Surveying Clients about Outcomes** (Martin D. Abravanel—Urban Institute’s Series on Outcome Management for Nonprofit Organizations)
  [http://www.urban.org/UploadedPDF/310840_surveying_clients.pdf](http://www.urban.org/UploadedPDF/310840_surveying_clients.pdf)

• **Ten Steps to a Results-based Monitoring and Evaluation System** (World Bank)

• **Using Outcome Information** (Elaine Morley and Linda M. Lampkin—Urban Institute’s Series on Outcome Management for Nonprofit Organizations)
  [http://www.urban.org/UploadedPDF/311040_OutcomeInformation.pdf](http://www.urban.org/UploadedPDF/311040_OutcomeInformation.pdf)